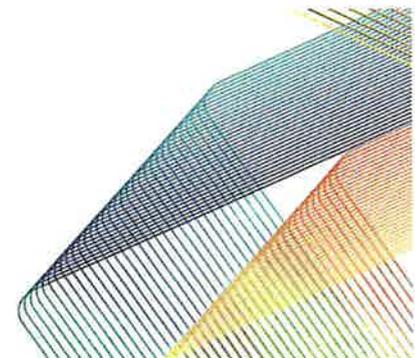




# **RATIFICATION OF THE PARTNERSHIP FOR LEFTOVERS**

## **(CBC ALLIANCES IN CIRCULAR ECONOMY – WP6)**





Considered:

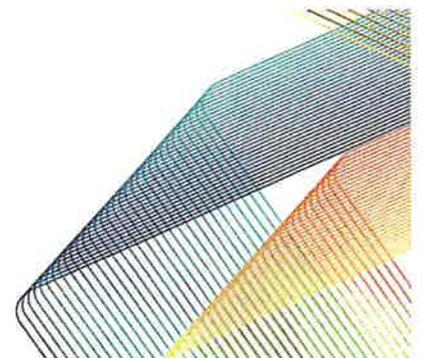
- The successful evolutions of the Specific Initiative “LEFTOVERS”, that brought to the signature of LEFTOVERS Partnership (Annex 1)
- The positive assessment of the Initiatives Committee that met on 13<sup>th</sup> Sept 2022 (Annex 2)

And in compliance with the Project’s **Output 6.3**

Confindustria Toscana Nord – represented by Giovanni Moschini - in the quality of WP6 Coordinator, hereby ratifies the establishment of the “LEFTOVERS Partnership” among the following textile and clothing enterprises from the participating countries (Annex 3) having signed the “PARTNERSHIP FOR LEFTOVERS”:

	<b>Company</b>	<b>Address</b>	<b>Country</b>
1	PONTETORTO SPA	Via Roma 15/17/19/21, 59013, Montemurlo (Prato)	Italy
2	MANIFATTURA PACINI NELLO SRL	Via Dei Confini 155, Capalle, Campi Bisenzio, (FI)	Italy
3	TEXMODA TESSUTI SRL	Via Dei Pioppi, 59100, PRATO	Italy
4	MARINI INDUSTRIE SPA	Via Prato 39, 59013, Montemurlo (Prato)	Italy
5	TARGET SRL	Via Frediani 45/6, 59100, PRATO	Italy
6	MANIFATTURA DEL PRATO SRL	Via Dell'Industria 85, 59013, Montemurlo (Prato)	Italy
7	LANIFICIO FALIERO SARTI SRL	Via Vittorio Alfieri 92, 50013, Campi Bisenzio, (FI)	Italy
8	HODALI TEXTILE & PRINTING	Al Sahel street 36, Beitjala	Palestine
9	MV MARIANNA VIGNERI	Via C. A. Dalla Chiesa, 5. 90143 – Palermo	Italy
10	SARTORIA MAQUEDA	Via Maqueda 229 - 90138 Palermo	Italy
11	SUN ZUGHAIER CO	Jerusalem, Bait Hanina, Jar alnesf 7	Palestine
12	COCCADORO	Largo Primavera 11 - 90143 Palermo	Italy
13	K7 KONSTANTINOS TSIGAROS	Syggrou 11, Thessaloniki. 54625	Greece
14	MISS VENUS	Qalyubia Governorate, El Obour, 150th street of 900th street, 1st industrial zone	Egypt

Further details on the sustainability of the **PARTNERSHIP FOR LEFTOVERS** after the end of the TEX-MED ALLIANCES project are detailed in Annex 3.



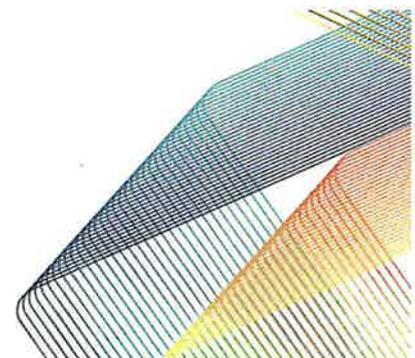


Signed in Cairo, on October 5<sup>th</sup> 2022

CTN – Confindustria Toscana Nord (Italy)  <i>WP6 Coordinator</i>	Giovanni Moschini	
--	-------------------	--

*Countersigned by the other TEX-MED ALLIANCES Project Partners*

TEFOR - Confederación de la Industria Textil (Spain)	Monica Olmos	
SEPEE - Hellenic Fashion Industry Association (Greece)	Theofilos Aslanidis	
CETTEX – Centre Technique du Textile (Tunisia)	Eng Rym Charradi	
Mfcpole - pôle de compétitivité Monastir-El Fejja (Tunisia)	Ramzi Zammali	
GACIC – German Arab Chamber of Industry and Commerce (Egypt)	Yasmine Kandil	
ACI - Amman Chamber of Industry (Jordan)	Fadel Labadi	
PFI - Palestinian Federation of Industries (Palestine)	Tarek Sous	

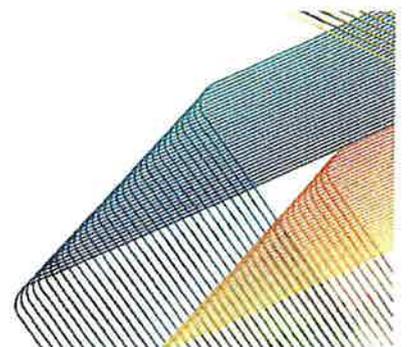




**CBC INITIATIVE**

**“CIRCULAR ECONOMY IN THE T/C SECTOR”**

**LEFTOVERS PARTNERSHIP**





1. The TEX-MED ALLIANCES Project designed and implemented a CBC Specific Initiative called "LEFTOVERS" encompassed within the project CBC Framework Initiative: "Circular Economy in the Textile and Clothing Sector, coordinated and managed by PP1 - Confindustria Toscana Nord.

The Leftovers Specific Initiative contribute to a circular fashion model, making available production inputs of good quality (yarns, fabrics, accessories) to clothing manufacturers (SMEs) at reasonable prices since coming from seasonal stocks of reputed fashion suppliers. A simple and sustainable way to re-use quality stock goods that would otherwise go unused/destroyed

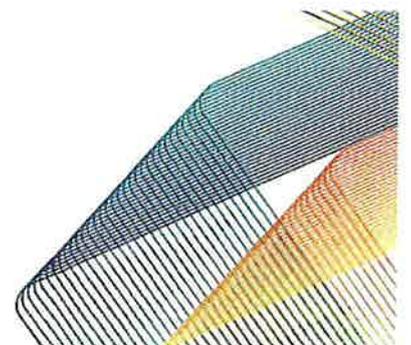
In order to facilitate the matching between demand and supply, the TEX-MED ALLIANCES project set up a "virtual market place", funding the development of a digital Leftovers Platform hosted by a Facebook Group. The Leftovers Platform shows pictures of products available and provides their technical specifications.

Currently, the Leftovers Platform gathers more than 40 suppliers from Spain, Italy and Greece and has a total about 600 registered contacts (mainly potential buyers).

The Leftovers Platform is therefore a major asset of the Initiative as well as of the Project.

2. The TEX-MED ALLIANCS project put significant efforts for the implementation of the Leftovers Initiative and the launch of the Leftovers Platform:

- a) Hired a web designer for the implementation of the Facebook Group to match the demand and supply of textile leftover
- b) Ensured the initial creation of the product data base by funding and organizing the photo-shooting and digitalization of the of textile leftover samples.
- c) Tested the functioning of the platform and constantly improved its digital performances
- d) Triggered awareness of the Platform by a visibility campaign on social media





## TEX-MED ALLIANCES

- e) Promoted the use of the platform by launching a “special week”, by realising a promotional video in three languages.
- f) Implemented Leftovers match making onsite meetings to fostering networking and personal acquaintances between suppliers and buyers,

3. The Leftover Specific Initiative is therefore achieving substantial results:

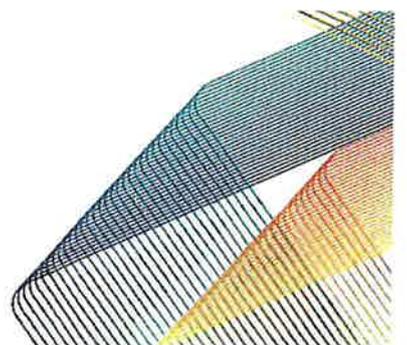
- A digital asset, useful for deals between suppliers and buyers
- A roster that includes a significant number of suppliers and a substantial data base of textile / accessories leftover samples
- A market goodwill created by the promotion campaign
- An initial trust among participants (suppliers and buyers) of the Leftovers Initiative

5. As a result of the above, the TEX-MED ALLIANCES project established very robust basis for ensuring sustainability and further development of a “Leftovers Partnership” after the end of the project.

6. By undersigning this document, the enterprise becomes a Member of the Leftovers Partnership and commits to its sustainability and further development.

The Members of the Leftovers Partnership will have the opportunity of establishing its most appropriate organization and governance.

7. Once the organization governance of the Leftover Platform will be established, the Partnership of TEXMED ALLIANCES Project will transfer the ownership of assets created (website, data base) as well as the developed market goodwill, in line with the provisions of the ENI CBCMED Program.





Name of the Company:

PONTETORTO SPA

Country:

ITALY

Address:

VIA ROMA 15/23A  
PONTENURE (PO)

Name of the signing representative:

PAULINO BARDINI

Signature

Date

13/06/22



TEX-MED ALLIANCES

Name of the Company:

MANIE PACINI NELLO SRL

Country:

ITALIA

Address:

VIA DEL CONFINE 155  
50013 CAPPI BISENZO (FI)

Name of the signing representative:

SIMONE PACINI

Signature

Manifattura PACINI NELLO srl  
Capitale

Via del Confine, 155 50013 50013 50013  
50010 Capalle - Campi Bisenzio (FI)  
C.F. e P. IVA 04036020487

Date

09/06/22



**Name of the Company:**

**TEXMODA TESSUTI S.r.l.**

**Country:**

**ITALY**

**Address:**

**VIA DEI PIOPPI 18/22**

**PRATO - 59100**

**Name of the signing representative:**

**ALBERTO PESTELLI**

**Signature**

Handwritten signature of Alberto Pestelli over a dotted line.

**Date**

**09/06/2022**



 TEX MED ALLIANCIS

Name of the Company:

MARINI INDUSTRIE SPA.

Country:

ITALY

Address:

VIA PRATO 39  
PONTENURLO

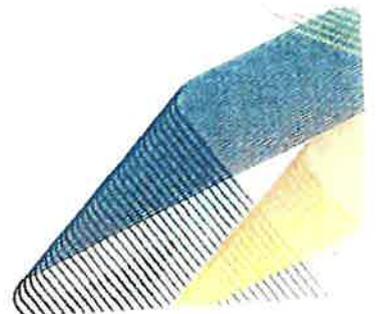
Name of the signing representative:

RICCARDO MARINI

Signature

Date

7/6/2022





TEX MED ALLIANCES

Name of the Company:

TARGET SRL

Country:

ITALIA

Address:

VIA FREDIANI, 45/5-45/6  
590100 - PRATO

Name of the signing representative:

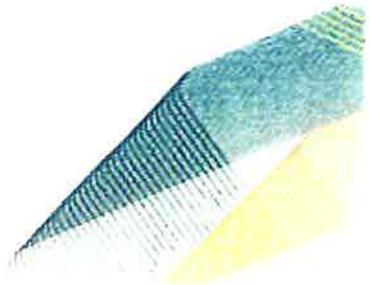
LORENZO FALCETTI

Signature

TARGET s.r.l.

Date

PRATO, 07/06/2022





 TEX MED ALLIANCES

Name of the Company:

MANIFATTURA DEL PRATO SRL

Country:

ITALY

Address:

VIA DELL'INDUSTRIA, 85  
59013 MONTEMURLO PO

Name of the signing representative:

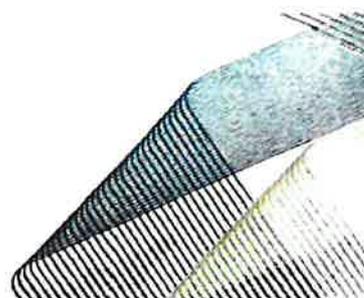
MAURIZIO CAMPANI

Signature



Date

07/06/2022





TEX-MED ALLIANCES

Name of the Company:

LAMPICIO FALCERO SARTI

Country:

ITALIA

Address:

VIA VITTORIO AZEVEDO 92  
S0013 CAMPI BISENZIO

Name of the signing representative:

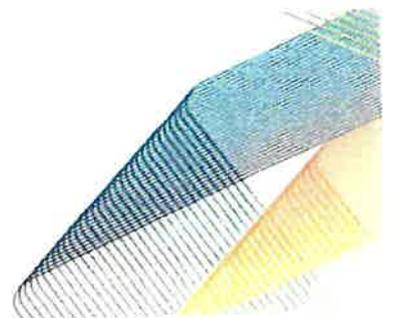
FRANCESCO SARTI

Signature

*[Handwritten signature]*

Date

7/6/2022





 **TEX-MED ALLIANCES**

**Name of the Company:**

HODALI TEXTILE and PRINTING CO.

**Country:**

PALESTINE

**Address:**

BEIT JALA  
SAHEL ST,

**Name of the signing representative:**

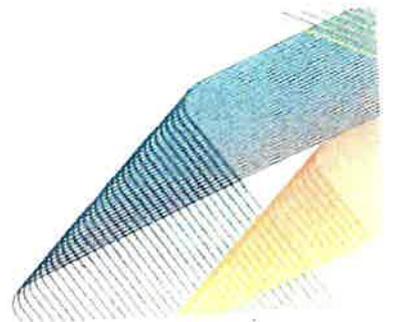
ABDOLAH HODALY

**Signature**



**Date**

6/6/2022





 **TEX-MED ALLIANCES**

**Name of the Company:**

MV MARIANNA JIGNERI

**Country:**

ITALY

**Address:**

VIA. F. LAURANA 73  
90143 PALERMO

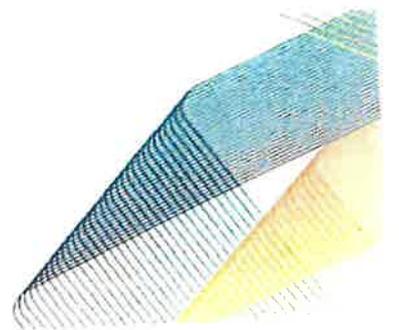
**Name of the signing representative:**

MARIANNA JIGNERI

**Signature**

**Date**

6.06.2022





 **TEX-MED ALLIANCES**

**Name of the Company:**

SARTORIA MAQUEDA

**Country:**

ITALY

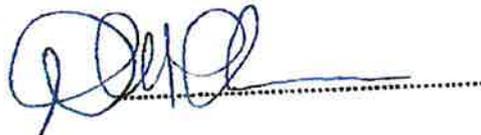
**Address:**

Via Villa Filippino 1  
Palermo 90138

**Name of the signing representative:**

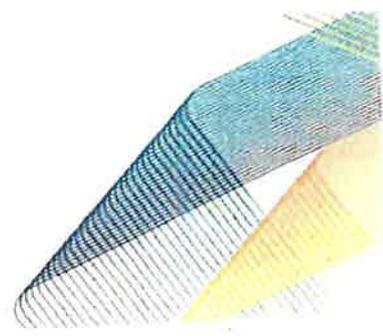
Alice Salmeri

**Signature**



**Date**

6/6/22





TEX-MED ALLIANCES

Name of the Company:

JUN ZUGHAR CO.

Country:

palestine - Jerusalem.

Address:

Jerusalem Beit Hanina -  
Kaab bin Zuhair Rd.

Name of the signing representative:

Majdi Zugharian

Signature

Date

6.6.2022



TEX-MED ALLIANCES

Name of the Company:

COLCADORO

Country:

ITALY

Address:

VIA G. GEMMELLARO 26  
PALERMO 90138

Name of the signing representative:

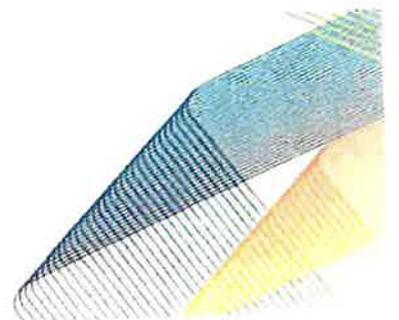
ROBERTA DE SPANDI

Signature

*Roberta De Spandi*

Date

6/6/22





TEX-MED ALLIANCES

Name of the Company:

K7 Konstantinos Tsiga ro2

Country:

Greece

Address:

11 Sigrou Str.  
(former: 37 Mitropoleos St.)

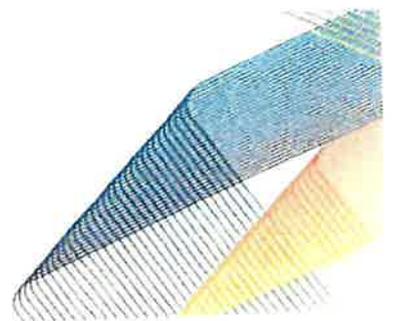
Name of the signing representative:

Ni uo Tsiga ro2

Signature

Date

06/06/2022





 **TEX-MED ALLIANCES**

**Name of the Company:**

Miss venus

**Country:**

Egypt

**Address:**

street no 150 and no 900  
Industrial Zone Elobar city

**Name of the signing representative:**

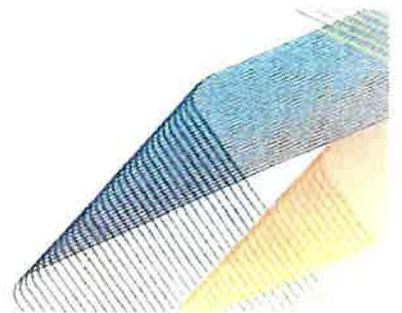
Yara Fayed

**Signature**

Yara Fayed

**Date**

6/6/2022





## Initiatives Committee Meeting

13<sup>th</sup> September 2022 – 10.00CET

### MINUTES OF THE MEETING AND DECISIONS OF THE INITIATIVES COMMITTEE

**A. Assessment of the final results and achievement of the 4 Framework and Specific Initiatives** (Ownership of assets/results; Financial and operational sustainability, Linkage with other BROs, networks, technology providers, if any):

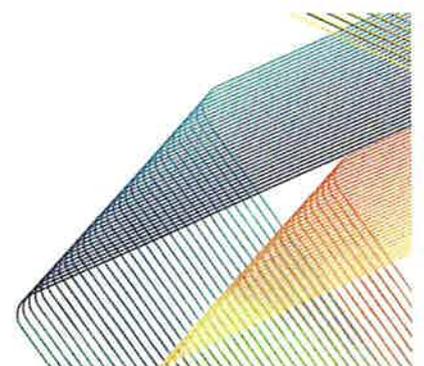
	WP	Framework Initiative	Specific Initiative	Initiative Coordinator
1	WP4	Fashion Restart	THEMEDNEW	ACI
2	WP5	Health Emergency	Digital Cluster for Health Textile	MFCPOLE
3	WP5	Dyeing Small Batches		CETTEX
4	WP6	Circular Economy	Leftovers	CTN

Based on the inputs of the INITIATIVE MONITORING SYSTEM and on the following discussions, the Initiatives committee members reviewed and assesses the final results and the achievements of the four mentioned initiatives:

#### 1. Framework initiative Fashion Restart/ Specific Initiative THEMEDNEW

Final results & achievements (data refer to 13<sup>th</sup> Sept 2022):

- 12 enterprises awarded with a Subgrant for the Fashion restart Framework Initiative
- 36 companies underwrote a Memorandum of Understanding for the Specific Initiative "THEMEDNEW"





## **TEX-MED ALLIANCES**

- Out of which: 25 companies undersigned the “Alliances for THEMEDNEW”
- Intangible assets: THEMEDNEW registered trademark, website [www.themednew.eu](http://www.themednew.eu)
- Delivered consultancy services through 4 external consultants and internal experts.
- Large networking Community established
- Many promotional and business events organized in different countries

### **Degree of Sustainability of the Initiative**

The large majority of the sub-granted SMEs of Fashion Restart joined THEMEDNEW specific initiative. The remaining ones implemented their own individual business plan. Therefore, the degree of sustainability of the Framework Initiative in itself is low.

The Specific Initiative THEMEDNEW built up a very strong system of tangible and intangible assets and a community of companies sharing a set of common values which enable the alliance to be technically and operationally sustainable.

The financial sustainability depends on the commitment of the SMEs as well as by the early sales of THEMEDNEW collections. The project envisaged and gave birth to a brand and an alliance which are very sustainable.

The governance of the alliance as well as the transfer of ownership of the assets is set to be discussed at the Final Conference in Cairo 4-6 October 2022.

### **2. Framework Initiative: Health Emergency/ Specific Initiative Digital Cluster for Health Textile**

Final results & achievements (data refer to 13<sup>th</sup> Sept 2022):

- 8 enterprises awarded with a Subgrant for the Health Emergency Framework Initiative (out of which 4 belong also to the DSB Initiative) and signed a MoU for the participation to the Framework Initiative.
- 15 companies undersigned the “Digital Cluster for Health Textile” (HTDC)



## **TEX-MED ALLIANCES**

- 130 companies registered in the "Health Textile Company Directory" hosted in the HTDC.
- Intangible assets: HTDG website ([www.healthtextiles-dc.eu](http://www.healthtextiles-dc.eu))
- Delivered consultancy services through external consultants (NTT Nextechnology Tecnotessile, and E2BUSINESS CONSULTING) plus internal experts.
- International Symposium event organized in Tunisia

### **Degree of Sustainability of the Initiative**

The success of the Digital Cluster catalyzed the interest of many companies, either sub-granted and not sub-granted ones. This reduced the attractiveness of the Framework Initiative "HE" is diverting the majority of companies to the SI Digital Cluster for Health Textile.

The website and the services included in the cluster are progressing under the management of mfcpole, the externalities of the Neotex Monastir Technopark and the help of the external consultancy NTT. From a technical and managerial standpoint, the Specific Initiative has a high degree of sustainability. The commitment of mfcpole to manage, animate and improve the digital cluster ensures also the minimal resources for the enhancement of services delivered. TEXTFOR expressed his interest in being part of the Cluster.

### **3. Framework Initiative: Dyeing Small Batches**

Final results & achievements (data refer to 13<sup>th</sup> Sept 2022):

- 6 enterprises awarded with a Subgrant for the DSB Framework Initiative (out of which 4 belong also to the HE Initiative, and 1 to the FR Initiative) and signed a MoU for the participation to the Initiative.
- 5 companies undersigned the "Dyeing Small Batches Network" agreement
- tangible assets: DSB equipment purchased installed at Cettex laboratories in Monastir



## **TEX-MED ALLIANCES**

- Delivered training and coaching services with the support of external consultants (AITEK) and internal technical resources.
- Thematic Seminar "NEW FRONTIERS OF DYEING AND FINISHING FOR SMEs IN T/C SECTOR" and "MATCHMAKING MEETINGS" organized in Monastir
- Training and coaching sessions held in presence (31 May, 1<sup>st</sup>- 2<sup>nd</sup> June) and online (14<sup>th</sup>, 27<sup>th</sup>, 29<sup>th</sup> June)

### **Degree of Sustainability of the Initiative**

Dyeing Small Batches Initiative has particular features: It is based on the equipment installed and by the training activities delivered by Cettex. Waiting for more precise guidelines by the Programme, we suppose that the ownership of this equipment shall be retained by CETTEX (see art 22 of the Grant Contract)

The DSB Network will take advantage of innovative testing techniques and researches coordinated by CETTEX. Cettex will continue to apply favorable conditions the members of the Network the use of the machines.

Therefore, the DSB Initiative has a high degree of sustainability.

### **4. Framework Initiative Circular Economy/ Specific Initiative LEFTOVERS**

Final results & achievements (data refer to 13<sup>th</sup> Sept 2022):

- 8 enterprises awarded with a Subgrant and signed a MoU for the participation to the Framework Initiative for Circular Economy.
- 14 companies undersigned the "Leftovers Partnership" agreement
- Intangible assets: Leftover Virtual Platform hosted by a Facebook Group ([www.facebook.com/groups/347672659624044](https://www.facebook.com/groups/347672659624044))
- 382 individual members, out of which 35 are companies ("suppliers")
- 1000 posts, out of which 800 with fabric photos.



## **TEX-MED ALLIANCES**

- 1 Leftover physical event organized in Prato (6-7 June 2022)
- More than 50 samples were exchanged on the basis of contacts established through the platform or physical meetings

Since the large majority of SMEs joined other specific Initiatives, the Framework Initiative “Circular Economy” is not sustainable, while the Specific Initiative “LEFTOVERS” is sustainable: CTN, which manages the Leftovers Platform, is rather satisfied with the results achieved. The platform hosts about 1000 posts with 800 pictures of items. It gathered about 400 members and it viewed on a regular basis by members. Therefore, is willing to continue to manage the platform after the end of the project by providing the necessary human and financial resources. Since the management of a third party (not directly involved on the businesses) is a good solution, we assess that the Leftovers Initiative is sustainable.

In this case, there is not an issue of ownership of the asset, being the Virtual Platform hosted on Facebook, and fed by posts of interested members, without any specific cost related to its future maintenance.

CTN expressed its commitment to monitor the evolution of the platform and encourage companies to continue posting in the platform or to stimulate contacts among companies of the Group.

### **B. Finalization of the CBC initiatives into “alliance”, “cluster”, “partnership” network”**

The Initiative Committee approved the finalization of:

- The specific initiative “THEMEDNEW” into an “Alliance” of Euro-Mediterranean companies
- The Specific initiative “Health Textile Digital Cluster” into a “Cluster” of Euro-Mediterranean companies
- The Framework Initiative “Dyeing Small Batches” into a “Network” of Euro-Mediterranean companies



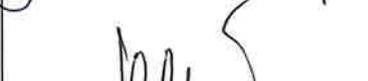
## TEX-MED ALLIANCES

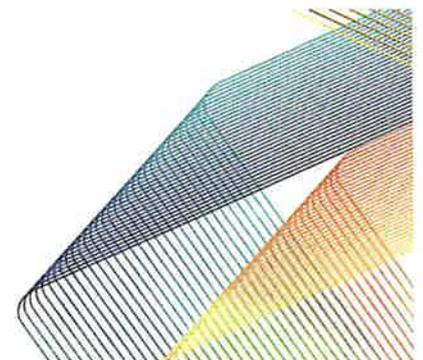
- The Leftovers Specific Initiative into a “Partnership” of Euro-Mediterranean companies

The above 4 chosen “Alliances” will be ratified at the Closing meeting for Establishment of CBC Alliances during final conference in Cairo.

Dated: 20 September 2022 –

Signatures of the Initiatives Committee Members:

	Organisation	Member	Signature
LB	TEXFOR	Monica Olmos	
PT	PC:	Susanna Leonelli	
	FM:	Oriana Mazzali	
	TAM:	Francesco Pellizzari	
	FIM:	Hani Mourad	
PP1	CTN (WP6 Leader)	<i>on behalf of</i> Marcello Gozzi Giovanni Moschini	
PP4	MFCPOLE (WP5 Leader)	<i>on behalf of</i> Ramzi Zammali Anissa Lahdhiri	
PP6	ACI (WP4 Leader)	Fadel Labadi	





### Annex 3

## SUSTAINABILITY OF THE LEFTOVERS PARTNERSHIP

The Leftover Specific Initiative achieved substantial results:

- 8 enterprises awarded with a Subgrant and who signed a MoU for the participation to the Framework Initiative for Circular Economy.
- A digital asset - Leftover Virtual Platform hosted by a Facebook Group ([www.facebook.com/groups/347672659624044](https://www.facebook.com/groups/347672659624044)) - useful for deals between suppliers and buyers
- A roster that includes a significant number of suppliers and a substantial data base of textile / accessories leftover samples
- A market goodwill created by the promotion campaign
- An initial trust among participants (suppliers and buyers) of the Leftovers Initiative
- 1 Leftover physical event organized in Prato (6-7 June 2022)
- 14 companies undersigned the "Leftovers Partnership" agreement

### **- Institutional sustainability:**

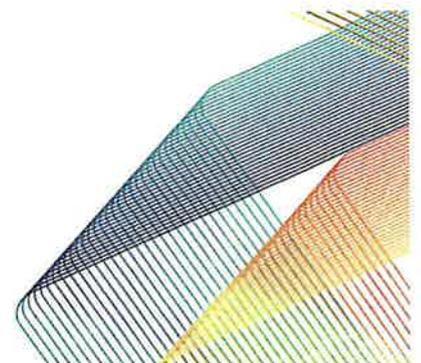
The **TEX-MED ALLIANCES Partners**, considered the success of the initiative, intend to continue their support to the future development of the **LEFTOVERS PARTNERSHIP**.

To this aim, Confindustria Toscana Nord:

- expressed its willingness to continue managing the platform beyond the end of the project and monitor its evolution, encouraging companies to continue posting in the platform and stimulating contacts among companies of the Group.
- expresses its availability in organizing other Leftover physical events in the future

### **- Financial and organizational sustainability:**

The financial sustainability of the Platform is certainly achievable since is Facebook based (zero costs) and the updating of the posts is done directly by the supplier companies.





## TEX-MED ALLIANCES

CTN guarantees the human resources input to promote and animate the digital platform beyond the end of the project.

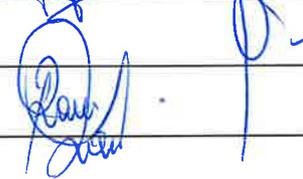
### - Environmental sustainability:

The mission of the platform is to contribute to a circular fashion model, making available in a simple and sustainable way quality stock goods that would otherwise go unused/destroyed. Furthermore, the virtual nature of the leftover platform minimizes the movement of persons and makes negligible its environmental impact.

Signed in Cairo, on October 5<sup>th</sup> 2022

CTN – Confindustria Toscana Nord (Italy)  <i>WP6 Coordinator</i>	Giovanni Moschini	
--	-------------------	---

### *Countersigned by the other TEX-MED ALLIANCES Project Partners*

TEXFOR - Confederación de la Industria Textil (Spain)	Monica Olmos	
SEPEE - Hellenic Fashion Industry Association (Greece)	Theofilos Aslanidis	
CETTEX – Centre Technique du Textile (Tunisia)	Eng Rym Charradi	
Mfcpole - pôle de compétitivité Monastir-El Fejja (Tunisia)	Ramzi Zammali	
GACIC – German Arab Chamber of Industry and Commerce (Egypt)	Yasmine Kandil	
ACI - Amman Chamber of Industry (Jordan)	Fadel Labadi	
PFI - Palestinian Federation of Industries (Palestine)	Tarek Sous	

