



TEX-MED ALLIANCES

Project Development and Management

Susanna Leonelli, Project Coordinator

Kick-Off Meeting – Barcelona
19th-20th February 2020

Lead Beneficiary



TEXFOR
Spanish Textile Industry Confederation
(Spain, Catalunya)

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www.enicbmed.eu/projects/tex-med-alliances

Partnership



CTN
Industrial Association
of Northern Tuscany
(Italy, Tuscany)



SEPEE
Hellenic Fashion
Industry Association
(Greece, Kentriki Makedonia)



CETTEX
Textile Technical Center
(Tunisia, Ben Arous)



MFCPOLE
Monastir El Fejja
Competitiveness Pole
(Tunisia, Tunis)



GACIC
German Arab Chamber
of Industry and Commerce
(Egypt, El Iskandanyah)



ACI
Amman Chamber
of Industry
(Jordan, Amman)

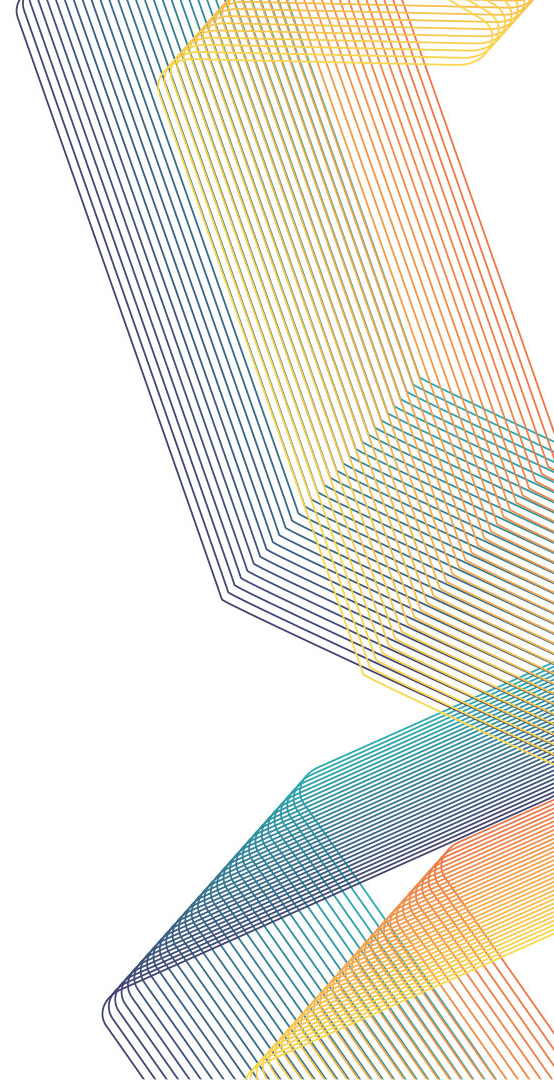


PFI
Palestinian Federation
of Industries
(Palestine)

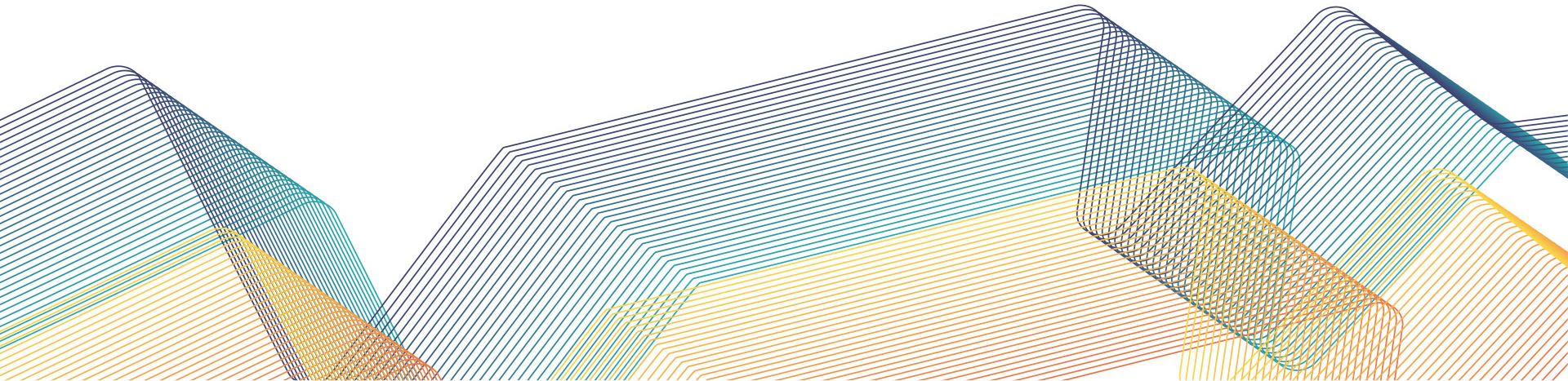
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Action plan and Budget plan



Status of the Project (February 2020)

1. The **actual Start of the Project** has been delayed of 3/4 months because of the problems related to the financial guarantee (*contract signed on 4th Sept 2019 – amendment signed on 23rd Dec 2019*) .
2. The delay was not useless: waiving financial guarantee relieved PPs of financial risks and let the project saving about 70.000 € of not budgeted costs.
3. The new financing scheme foresee a first pre-financing of approx. 340.000 €, a second instalment of 889.000 €, a third one of 1.016.000 € and a final one of 295.000 €.
4. Payments are not linked to specific timings but subject to consuming and reporting of at least 70% of the previous pre-financing (and 100% of all preceding pre-financings).
5. This means that the second instalment (which allow the smooth development of the Project) will be paid only when the project **has spent at least 70% of the first pre-financing one (i.e 238.000 €)**.

Status of the Project

WARNING: WE MUST SPEED UP THE IMPLEMENTATION TO ACHIEVE THE PLANNED FIRST SEMESTER OUTPUTS **BY END OF MARCH**:

WP1

1. Kick off
2. Procurement of main experts
3. **Procurement of Auditors**

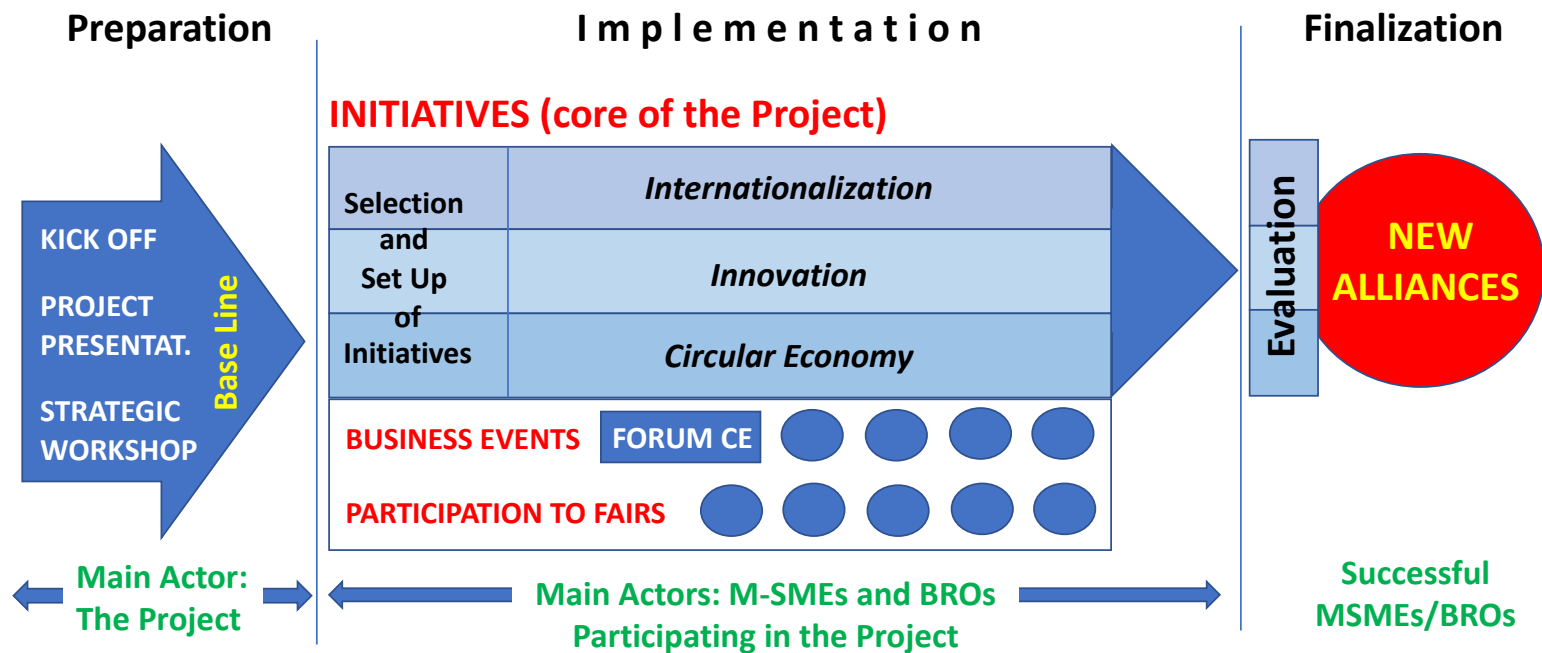
WP2

1. **Local Project Presentations**
2. Online & printed Communications
3. Visibility material

WP3

1. **Baseline**
2. **Survey**
3. Home work for the Strategic Workshop
4. (Strategic Workshop)

Project development



A management tool: action plan + budget plan

https://www.dropbox.com/s/yqzyxmnedut6ipr/ACTIONPLAN_BUDGETPLAN_SEM_I.xlsx?dl=0

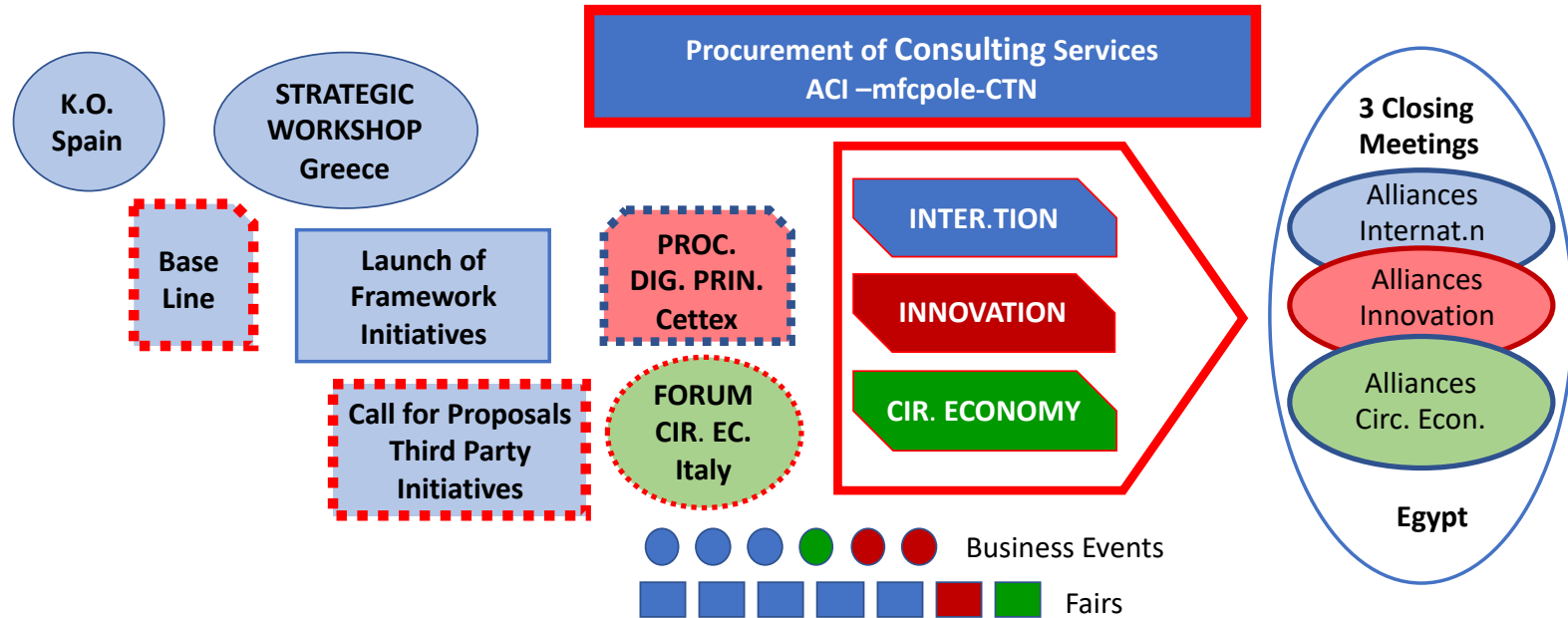
General Action Plan, made by:

- WP, Outputs, Activities,
- and indicating:
- Staff involved; Starting/ending periods; Project's target values; Value €

Budget for the planned reporting period, made by:

- Partner
- WP and cost category

Key and Critical points of the Project



“Timing sensitive” (cannot be delayed):

By early
April 2020

- ❖ **Baseline**, needed for evaluating the results/achievements of our project and its contribution to the results of the Programme (Survey by mid-March).

By June
2020

- ❖ **Open Forum for CE**, To be held in Prato by the end of Sem II to promote CE CBC Initiatives also to other sectors and value chains.

By July
2020

- ❖ **Procurement of Digital Printing**, needed to launch WP5 FI in Digital Printing.

- ❖ **Call for Proposals for 3PIs**, to select and initiate CBC initiatives originating from third parties.

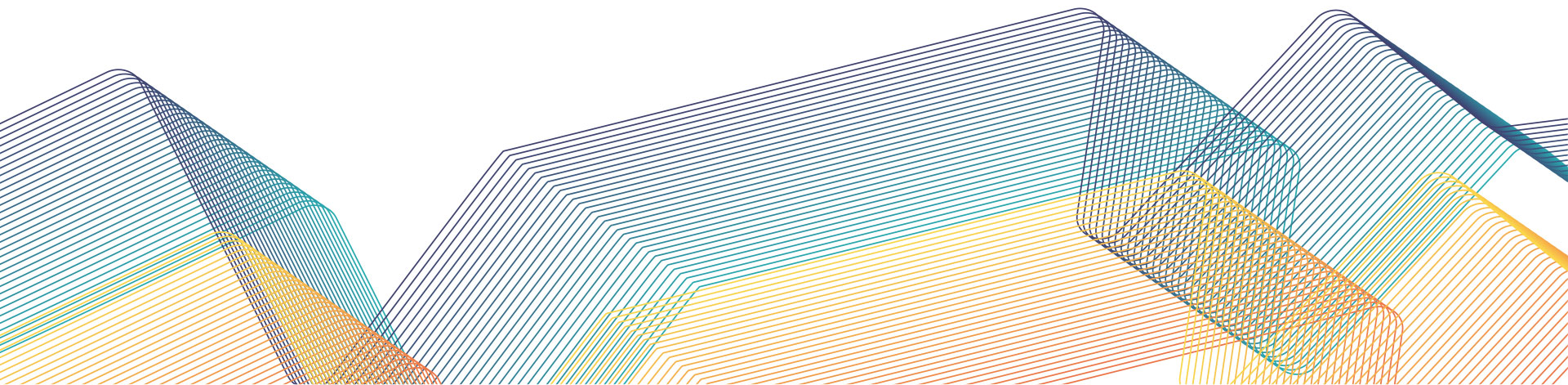
By June/July 2020

What PPs must do to catch up:

1. Quickly provide **Base Line** and **Survey**
2. Present and promote the project locally (**big communication effort**)
3. Identify possible Initiatives: **MSMEs** that may be interested and **consultants** to select
4. Positively contribute to the **Strategic Workshop**
5. **Implement** as quick as possible the **Framework Initiatives**
6. Respect the planning for the “**time sensitives**” activities, ie: Forum CE; procurement of Digital printing, Launch Call 3PI

!!!! Procurement of Auditors by the end of March!!!!

Agenda of next events & fairs



Calendar of meetings and events/1

WP	What	Where	Planned	Actual
WP1	Kick-off	Barcelona	<i>By Dec 2019</i>	19-20 Feb 2020
WP2	Project Presentations	Barcelona	<i>By 31 March 2020</i>	20 Feb 2020
		Prato		27 Feb 2020
		Thessaloniki		11-18 March??
		Tunisia		tbd
		Alexandria		tbd
		Amman		22 March 2020
		Bethlehem		24 March 2020

Calendar of meetings and events/2

WP	What	Where	Planned	Actual
WP3	Strategic Workshop	Thessaloniki	<i>By March 2020</i>	<i>By first half April 2020</i>
WP6	Open Forum for Circular Economy	Prato	<i>By April 2020</i>	<i>By June/July 2020</i>
WP2	Conferences for promotion of CBC Initiatives	Barcelona Prato Thessaloniki Tunisia Alexandria Amman Bethlehem	<i>From April to August 2020</i>	<i>tbd</i>

Calendar of meetings and events/3

WP	What	Where	Planned	Actual
WP4	4 B2B CBC Business Events + Thematic seminars	Barcelona (*), Athens (*), Egypt, Jordan	<i>BCN: July 2020 ATH: Jan 2021 EG: July2021?? JO:Feb2022??</i>	<i>tbd</i>
WP5	2 B2B CBC Business Events + Thematic seminars	Tunisia (*), Frankfurt?	<i>TN: Nov 2020?? FRK: May2021??</i>	<i>tbd</i>
WP5	2 Innovation days	Prato Tunisia	<i>Tbd</i>	<i>tbd</i>

() concurrent to fairs*



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Key & Local fairs

Mentioned in the proposal:

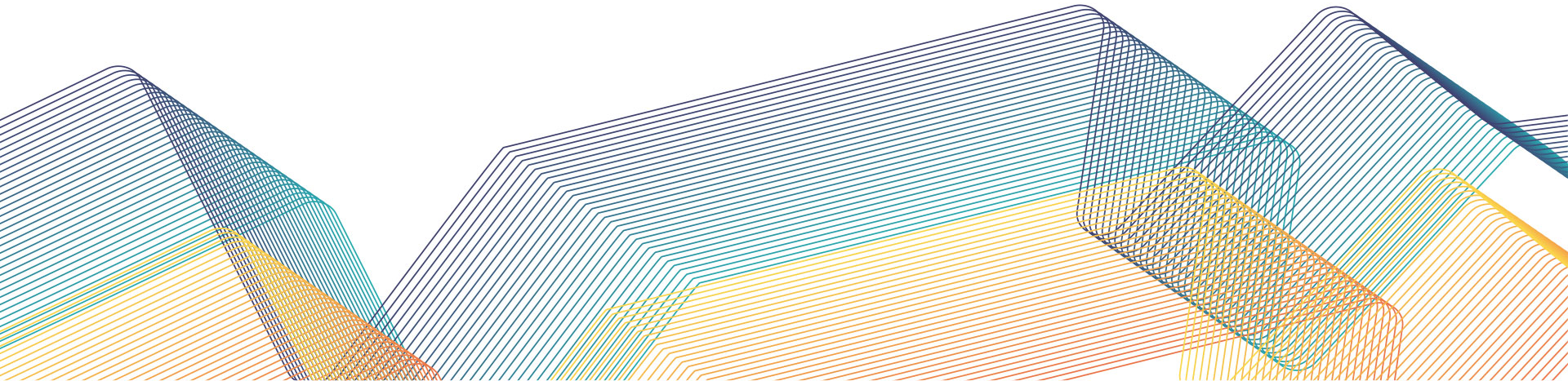
- WP4** **Key:** *PV manufacturing - **Paris**;
Arab Fashion Week – **Dubai**
CPM – **Moscow***
- Local:** *Texmeeting or BCN 080 – **Barcelona**
Fashion Trade show – **Athens**
Mare di Moda - **Cannes***
- WP5** **Key:** *~~ITMA – Barcelona~~;
TechTextil – **Frankfurt**
(digital printing – Berlin)
(protective clothes – Dusseldorf)
(health textile – Troyes)*
- Local:** *ICART – **Monastir***

Calendar of fairs

WP	What	Where	When?	Date
WP4	BCN080 (*)	Barcelona	<i>January / July</i>	<i>tbd (July 2020?)</i>
WP4	Première Vision Manuf.	Paris	<i>February / September</i>	<i>tbd (September 2020?)</i>
WP5	ICART	Tunis	<i>November</i>	<i>tbd (November 2020?)</i>
WP4	Fashion Trade Show (*)	Athens	<i>January / June</i>	<i>tbd (January 2021?)</i>
WP4	Arab Fashion Week	Dubai	<i>March / October</i>	<i>tbd (March 2021?)</i>
WP5	Techtextil	Frankfurt	<i>May</i>	<i>tbd (May 2021?)</i>
WP4	CPM	Moscow	<i>February / September</i>	<i>tbd (September 2021?)</i>
WP4	Mare di Moda	Cannes	<i>November</i>	<i>tbd (November 2021?)</i>

(*) + B2B Event

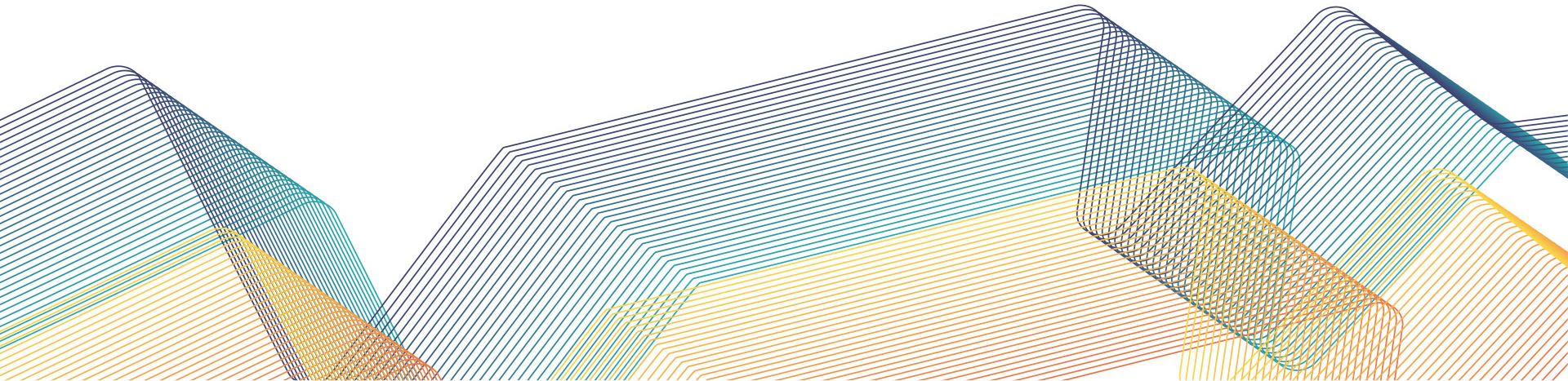
Procurement planning



Procurement of services and supplies

What	Who	When (planned)?	Status
Recruitment of TAM & FIM	TEXFOR (centralised proc)	<i>by November 2019</i>	<i>done</i>
Auditors	All PPs	<i>by March 2020</i>	<i>tbd</i>
Procurement of Digital Printing	CETTEX	<i>by June 2020</i>	<i>tbd</i>
Support Experts	All PPs	<i>Schedule to be provided by PPs</i>	<i>tbd</i>
Services for events organization, visibility & actions materials, translations, etc	All PPs	<i>As necessary, following the Programme Procurement rules/ceilings.</i>	

Introduction to sub-grants



2 kinds

Financial support to companies/organizations participating to CBC Initiatives and CBC events:

- A. Sub-grants for “PARTICIPATION”:** reimbursement of travel/subsistence costs for the participation to CBC Events/business meetings/Fairs up to **Eur 1.250** per participant.
Impact: boost participation of MSMEs/BROs to WP4, WP5, WP6 Events/business meetings/Fairs.

Indicative n: **120**

- B. Sub-grants for “PROCUREMENT”** of quality consultancy services for WP4-5-6 Cross Border Cooperation Initiatives up to **Eur 20.000** per party.
Impact: enable MSMEs/BROs to carry out specific tasks of CBC initiatives.

Indicative n: **12**

Budget

- ✓ Total sub-grant budget: **Euro 390.000**
- ✓ Split among WP4-WP5-WP6 and managed by the concerned WP Leaders (i.e: **ACI, MFCPOLE, CTN**) at the advantage of the SMEs/BROs of ALL Project's countries.
- ✓ Since the actual distribution of sub-grants was not predictable, we assumed an equal budget for each WP (i.e. **Euro 130.000**).
- ✓ *In case that sub-grant requests will exceed the budget capacity of the concerned WP, such financial needs will be fulfilled by the unspent budget of another WP.*

Sub-Grants Management

WP4
INTERNATIONALIZATION
130.000 €
ACI for all PPs

Participation:
56*1.250 € = 70.000 €

Procurement:
3*20.000 € = 60.000

WP5
INNOVATION
130.000 €
mfcpole for all PPs

Participation:
40*1.250 € = 50.000 €

Procurement:
4*20.000 € = 80.000

WP6
CIRCULAR ECONOMY
130.000 €
CTN for all PPs

Participation:
24*1.250 € = 30.000 €

Procurement:
5*20.000 € = 100.000

Procedures & Selection Criteria

A. Sub-grants for “PARTICIPATION”:

- Applicants: companies/organizations submitting a filled application form (including budget forecast)
- Receiver of Forms: concerned WP Leader, who verifies the compliance with ENI CBCMED eligibility rules.
- Selection criteria for MSMEs: signature of a commitment to participate to project activities and report
- Approval By: Concerned WP Leader.
- Advance: 70% budgeted costs
- Requirements for settlement: report on the mission + admin supporting docs (tickets, invoices)
- Payment of balance of expenses incurred

Procedures & Selection Criteria

A. Sub-grants for “PROCUREMENT”:

- Applicable to FIs and 3PIs, the latter selected through a dedicated **call for proposals**
- Procedure to be defined and validated in compliance with ENI CBC MED Programme rules.
- The project Management (PC+FM) will provide procedures at the Strategic workshop + follow-on assistance.



Thanks for your attention



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